



Sole Source Letter

08 January 2020

To whom it may concern;

Northwest Marine Technology (NMT) continues to be the leader in tagging technology as we enter our 49th year in business. We have proprietary products and to the best of our knowledge, we are the sole producer of this type of tagging and fish handling technology in the world.

- Decimal Coded Wire Tags (CWTs), CWT injection equipment, CWT detection equipment, their parts, and their repair are manufactured and distributed solely by NMT. Each group of tags is made for a specific agency containing a unique batch or individual code.
- The Visible Implant Elastomer (VIE) tagging system uses biocompatible and medical grade material that provides externally visible, internal marks. The elastomer material and the equipment to inject elastomer tags are manufactured solely by NMT.
- The Visible Implant Alphanumeric Tag is a pliable, fluorescent tag and has a coding scheme of three alphanumeric characters. This tag and equipment to inject this tag are manufactured solely by NMT.
- The AutoFish System (AFS) is manufactured exclusively by NMT. This system is protected by U.S. patents (5,816,196 and 6,145,476).

Our current price list is published on our website at www.nmt.us and determines individual item pricing. Please let me know if you need further details.

Sincerely,

Dave Knutzen, CEO

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